



January 15th 2018

To Our Valued Customers

We are committed to providing you the best service in the industry at the most competitive price level. Unfortunately, we have seen the cost of doing business increase in the last few months **as a direct result from the increases from our suppliers.**

Up until now we have absorbed these cost increases, however effective January 15th we will be implementing these price increases on all quotations.

It is our hope that our manufacturers' raw material costs, US/CDN exchange rates and freight costs will stabilize over the next few months so that no more increases will be necessary.

Thank you for your continued support.

Sincerely,

Keith Lumby, P.Eng.
General Manager
Norwood Waterworks